# **Hudson G. Turner**

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### **EXECUTIVE SUMMARY**

Passionate integrated business student at the University of Central Florida with three years of customer relations. Results-driven intern with experience in legal documentation and client engagement, effectively generating leads through networking. Proven sales skills as a sales rep. Strong teamwork and safety leadership as a certified lifeguard.

### **EXPERIENCE**

# The Simons Law Firm - Orlando, FL

May 2024 - August 2024

Internship

- Prepared and processed client documents utilizing Clio Legal Software.
- Increased visibility through community groups and networked, explained service offerings, and converted to leads at a trade show event.
- Researched marketing opportunities to gain exposure.

## VIP Hard Seltzer - Orlando, FL

Job Shadow Sales Representative

May 2023 - August 2023

- Expanded awareness by conducting retail product presentations resulting in an increased market share.
- Gained sales techniques, product knowledge, role playing experience, and on the job training through a rigorous training program improving client relations.
- Produced consistent sales with frequent on-site client visits meeting quota.

#### **EDUCATION**

University	, of Central	Florida –	Orlando, FL
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Bachelor of Science in Business Administration, Integrated Business Associate of Arts

December 2025

May 2024

# **ACTIVITIES**

# Alpha Epsilon Pi Fraternity, University of Central Florida - Orlando, FL

President of Pledge Class
Assistant House Manager
January 2023 – May 2023
August 2023 – May 2024

American Marketing Association, University of Central Florida – Orlando, FL

Fall 2024 – Present

# UCF Club Sports, UCF Intramural Sports, and Hobbies – Orlando, FL

President of Pledge Class
Assistant House Manager
Club Sports: Fencing
January 2023 – May 2023
August 2023 – May 2024
May 2024 – August 2024

- Intramural Sports: Flag Football, Softball, Volleyball
- Hobbies: Golf Flag Football Fishing Hiking Kayaking
- Softball Volleyball Wakeboarding

# **ADDITONAL INFORMATION**

• COMPUTER SKILLS: Microsoft Excel, Microsoft Outlook, Clio Legal Software